

Axelle BOURREAU-LIM

SUSTAINABLE INFRASTRUCTURE AND ENERGY – STRUCTURED FINANCE

PERSONAL INFORMATION

Email: axelle_bourreau@hotmail.com / Citizenships: English and French / Mobile: +65 8289 8829

EXECUTIVE SUMMARY

Seasoned financier of Infrastructure and Energy projects with 15 years of experience structuring Project Finance deals across developed economies (European Union) and developing & emerging markets (Sub-Saharan Africa and Asia-Pacific). Genuinely passionate about the Energy and Climate nexus and associated Sustainable Finance solutions.

KEY SKILLS

- **Origination strategy and market outreach** across different markets: European Union, Sub-Saharan Africa and Asia-Pacific, resulting in fine market understanding, origination of pipeline and a solid network of relationships. Adaptability and strategic thinking to modulate the business approach and planning.
 - Strong **execution** and project management capabilities converting deal analysis into signature – experienced negotiator and seasoned navigator of due diligence processes (commercial, financial, legal, technical, environmental & social risk assessments). Well versed in navigating internal credit and approval processes from start to finish, leading internal teams. Experience acquired through, and deployed, over more than 40 transactions across renewable energy, transport, health and education, and digital/telecom.
 - **Management** skills - mentoring junior member by bringing them along at each stage of live deals to allow them to quickly upskill technically, and gain experience.
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RELEVANT PROFESSIONAL EXPERIENCE

Energy and infrastructure – emerging markets Asia Pacific

January 2024 – December 2024

Project Finance – Senior Investment Officer

European Investment Bank (Singapore)

- Outreach and deal sourcing - sole representative for the Project Finance team in Asia, I developed an extensive network across the project finance ecosystem for APAC (commercial banks, development finance institutions and multilaterals, project developers, advisors), resulting in the identification of a credible pipeline of 15+ relevant projects across Indonesia, Philippines, Bangladesh, Vietnam India, Fiji, mostly in renewable energy.
- Market strategy - the market sounding I conducted informed the team's roadmap to matching the company's product offering with needs and opportunities identified on the ground.

- Deals assessment - ongoing assessment and structuring of selected priority projects, for execution in 2025-2026 (securing mandate from the client and coordinating internal teams to initiate due diligence and launch of internal approvals process), in India, the Philippines and the Pacific.
- Management – ongoing mentoring of junior team members.

Energy and infrastructure - Sub-Saharan Africa

September 2019 - December 2023

Project Finance – Senior Investment Officer

European Investment Bank (Luxembourg)

- Deal sourcing and assessment - developed and worked on a pipeline of projects in Sub-Saharan Africa, including 50 MW solar in Niger, urban mobility in Senegal, and a portfolio of hydropower projects in Sierra Leone (150 MW), Cameroon (500 MW), Madagascar (120 and 190 MW), and regional in the Great Lakes (200 MW). Pre-screened dozens of proposals for bankability.
- Outreach and coverage – developed a professional network in a new geography and ecosystem of development finance institutions (IFC, AfDB, Proparco, FMO, DEG etc.), and project developers. Represented the Bank externally: I spoke at four webinars on sustainable investments in Africa, two Meridiam-sponsored Africa Infrastructure Fellowship Programs, and attended the Africa Energy Forum each year.
- Other achievements - signature of an ad hoc guarantee structure in the health sector relevant to Africa and other emerging economies across the globe. Contributed to the setting up of an EU-funded technical assistance programme to create a pipeline of bankable renewable energy projects in Sub-Saharan Africa (similar approach to the World Bank's Scaling Solar initiative).
- Management - mentoring of junior team members.

European Fund for Strategic Investments in France

April 2016 - August 2019

Project Finance - Investment Officer

European Investment Bank (Paris, France)

- Contributed to origination efforts in France, to identify operations suitable for inclusion under the European Fund for Strategic Investments (EUR 20bn guarantee from the European Commission for EUR 500bn investments ultimately mobilized by the Bank). Pre-screening of projects for bankability.
- Representation role for the Project Finance team, being the only team member based in Paris. Regular meetings with prospect clients and acted as primary point of contact with relevant ministries (Transport, Energy) and regulators (Commission de Régulation de l'Energie). Particular focus on the then-emerging French offshore wind sector (bottom-fixed and floating).
- Co-execution of the following transactions: EUR 190m senior loan for availability-based Tramway de Liège (Belgium), EUR 170m dual senior/junior financing for the tolled motorway Contournement Ouest de Strasbourg (France).

Infrastructure and energy - UK, Ireland, France and Benelux

October 2008 - March 2016

Project Finance - Investment Officer

European Investment Bank (Luxembourg)

- Execution of project finance transactions (social infrastructure, energy, transport) in mature markets (UK, Ireland, Benelux and France).
- Evolved from a junior role working under supervision (including on a landmark EUR 7.8bn 300km high-speed railway in France) to negotiating and executing own projects (GBP 85m index-linked senior loan for Westernmost Rough offshore electricity

transmission network in the UK; GBP 55m senior loan for Alder Hey hospital PPP in the UK with an institutional investor as direct co-lender with a senior/junior structure).

Advisory, Corporate Finance – Associate

February 2006 - August 2008

KPMG LLP (London, UK)

- Advising both the private and the public sector on most appropriate financing structure for real estate related infrastructure projects, including raising debt and equity, writing Information Memoranda. Research on the then-emerging UK Real Estate Investment Trust (REIT) structures.
- Corporate Finance Diploma (2008), Institute of Chartered Accounts in England and Wales (ICAEW).

Structured Real Estate Finance - Analyst

April 2004 - December 2005

Société Générale Corporate and Investment Banking (London, UK)

- Execution, under supervision, of real estate-backed loans mostly in the Greater London area.
- Close coordination with the in-house securitization team.
- Main achievement: the White Tower 2005-1 plc bond issue in May 2005.

Securitization - Intern

April 2003 – September 2003

Natexis (Paris, France)

- In-depth analysis of the UK credit card ABS (Asset Backed Securities) market.
- Monitoring of the existing portfolio.

EDUCATION

2003 - 2004	Master's in Finance at French top Business School ESCP-EAP (Paris, France).
1998 - 2003	Master of Science in Management at Paris University Dauphine (France)
2002	MBA electives at American University (Washington DC, USA)
1998	French Baccalauréat (A-level equivalent) Maths major, with Honours.

MISCELLANEOUS INFORMATION

Languages	Fluent in English and French, basic understanding proficiency in Spanish (and German).
Online certifications	"Politics and Economics of International Energy" (Sciences Po, April 2025), "Introduction to sustainability and sustainable finance" (Singapore Green Finance Centre, April 2025).
Availability	Immediate.