

# Ramin James Azmoodeh

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British nationality and S-Pass holder in Singapore

## Education

<b>University of Bristol</b> (Bristol, UK) Master of Science in International Relations, Grade: Distinction (GPA: 4.0/4.0)	Oct 2022 – Sep 2023
<b>Cardiff University</b> (Cardiff, Wales/UK) Bachelor of Art in Ancient History, Second Class, Division one (2:1)	Oct 2017 - Jun 2020
<b>Gordano High School</b> (Portishead, Bristol, UK) 3 A-Levels, 12 GCSEs (including Mathematics and English)	Sep 2013 - Jun 2017

## Skills

**Research:** Desk-based Market Research, Social Network Analysis (SNA), Open-Source intelligence research (OSINT), Geopolitical analysis | **Risk Analysis:** SWOT Analysis, PESTEL Analysis, Risk Profiling | **Project Management & Stakeholder Coordination** | **Technical:** Excel, PowerPoint, QGIS, Crimewall

## Employment

**Intelligence Analyst**, Calsius Risk Consultancy, Singapore Jul 2024 – present  
Risk Consultancy specialising in Business Intelligence and Political, Market & Regulatory Risk

- **Regulatory & Political Risk Analysis:** Delivered numerous market, political, and regulatory risk assessments across Southeast Asia, China, and MENA, analysing macroeconomic trends, policy shifts, and regulatory developments affecting ride-hailing, autonomous vehicles and fintech, producing reports that enabled leadership to mitigate regulatory and market risks.
- **Market & Economic Research:** Mapped fintech and digital economy ecosystems across GCC markets, identifying 6+ high-growth sectors and strategic partners, synthesising economic indicators, regulatory developments, and corporate intelligence into insightful reports that cut investment screening time significantly.
- **Project & Stakeholder Coordination:** Engaged with country managers across 8+ Southeast Asian markets, delivering dozens of executive presentations and briefings on corporate security and regulatory developments.
- **Data Analysis & Modelling:** Developed scenario-based projections and analysed large datasets to assess market viability, using East Kalimantan ride-hailing market as a case study; improved competitive benchmarking accuracy and guided investment decisions.
- **Due Diligence & Threat Assessments:** Conducted dozens of investigations on corporate entities, and high-risk individuals for a Singapore-based ride-hailing firm, supporting business partnerships and client onboarding. Cross-referenced OSINT, corporate registries, and global sanctions lists to map risk exposure, and reputational threats, reducing client's regulatory exposure.
- **AI Driven Intelligence Toolsets:** Leveraged AI investigative platforms, such as Crimewall, to automate due diligence research, source aggregation, and relationship mapping across open-source and restricted datasets, including deep-web sources. Increased investigation efficiency by 50% and supported timely compliance reviews.
- **Consulting on AI integration:** Led integration of AI-driven risk intelligence tools for a ride-hailing firm's Corporate Security Team, increasing detection of emerging threats by 90%, enhancing response workflows.

**Warehouse Operator**, NEXT Distribution Centre, Bristol, UK Jun 2022 - Sep 2022  
Supported logistics operations and trained new employees in packing and distribution workflows.

**Census Officer**, Office for National Statistics (ONS), Bristol, UK Mar 2021 - May 2021  
Conducted fieldwork for the 2021 UK Census, collaborating with a team of officers to support nationwide data collection and ensure accurate population reporting.

**Operations Partner**, John Lewis & Partners, Bristol, UK Nov 2020 - Jan 2021  
Supported retail operations through inventory checks, stock preparation, pre-order administration, and customer enquiries, ensuring efficient stock management during peak trading periods.

### **Activities**

**Spanish Armada Singapore Dragon-boating Team** Mar 2025 - Present  
Key Paddler & Committee Member. Led recruitment initiatives, increasing recruitment of new paddlers by 35% year-over-year in 2025.

**President of Society**, UNICEF on Campus Cardiff University, Cardiff, UK Oct 2018 - Jun 2019  
Engaged with other societies to organise fundraisers, raising over a 1000 pounds and increasing society membership by 20%.

**President of Society**, International Students Association (ISA), Cardiff, UK Oct 2018 - Jun 2019  
Lobbied for improved treatment of international students at Cardiff University and the National Union of Students AGMs; proposal for a streamlined visa process was adopted and submitted to the Home Office.

**Student Academic Representative**, Cardiff University, Cardiff, UK Sep 2017-Jun 2018  
Represented students with the university management. Lobbied for transparency in student grading and greater access to lecturers during exam and coursework season.

**Model United Nations (SWMUN)** January 2019  
Achieved 3<sup>rd</sup> place speaker at Southwest MUN conference at University of Bath, Bath, UK